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Service BC
Ministry of Labour and Citizens' Services

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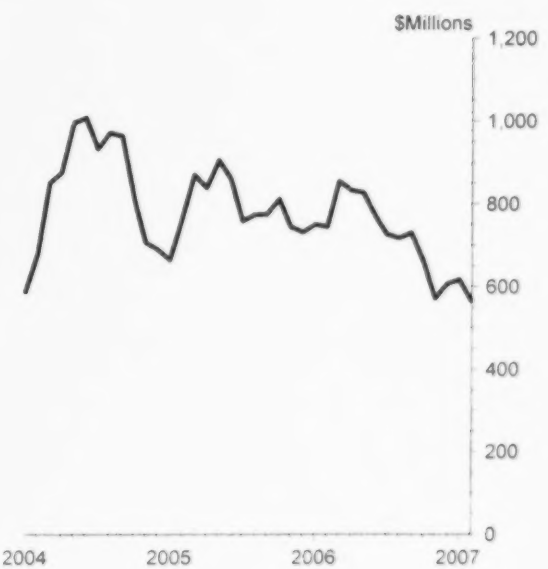
Exports ◆ February 2007

- The value of commodity exports from BC fell 7.1% in the first two months of 2007 compared to the same period last year. Energy and solid wood products continue to be the main drag on overall BC exports.
- Exports of energy products plunged 20.9% despite the value of electricity exports almost tripling (+185.7%). Falling shipments of natural gas (-26.2%) and coal (-23.9%) drove down overall energy exports. A drop in prices for these goods was part of the reason for the slump in the value of exports.
- International shipments of solid wood products slumped 21.0% as dwindling demand, mainly as a result of a significant dip in housing starts in the United States, helped drive down exports of softwood lumber 22.1%. Most other solid wood products experienced a decline in exports as well with the notable exception of cedar shakes and shingles (+5.9%).
- Elsewhere in the forest sector, pulp and paper exports climbed 11.7% driven by a 22.0% rise in shipments of pulp. However, exports of newsprint (-10.1%) and other paper and paperboard (-1.3%) fell.
- Exports of machinery and equipment climbed 8.4%, despite an 11.6% drop in the value of shipments of electronic and communications goods. There was strong growth in exports of scientific, photographic and measuring equipment (+15.4%) and other machinery and equipment (+15.2%), while motor vehicles and parts also experienced reasonably robust growth in exports (+5.4%).
- Shipments of metallic mineral products rose 3.2% despite significant declines in exports of copper (-14.8%) and molybdenum (-20.0%) ores and concentrates. A surge in exports of unwrought zinc (+88.1%) and strong growth in shipments of unwrought aluminum (+11.1%) drove overall metallic mineral export growth.
- Exports were down to most key destinations, including a 10.1% drop in shipments to the United States, a 34.6% plunge in exports to the United Kingdom and a 5.3% dip in shipments to Mainland China. BC exports to the Pacific Rim fell 3.0%.

Exports of solid wood products are trending down

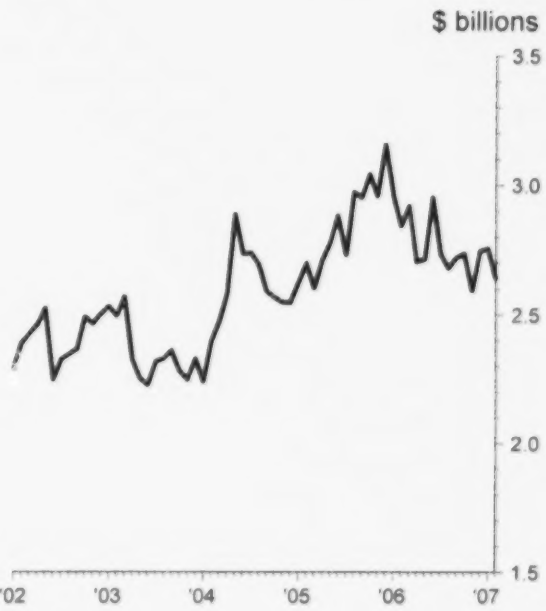


SEASONALLY ADJUSTED EXPORTS

Seasonal adjustment supplies a means of making month-to-month comparisons by removing the regular periodic seasonal fluctuations that occur. Variations from normal seasonal patterns are revealed in the seasonally adjusted data series.

- A 14.1% slump in exports of industrial and consumer products drove overall exports down 4.1% in February. It was the second straight month that there was a substantial decline in shipments of these products.
- Exports to the US fell 1.2% mostly due to an 11.2% reduction in forest product shipments. Industrial and consumer product exports to the US slipped 2.0%, while all other major commodity groups saw an increase, including an 18.9% jump in energy exports.

Exports (adjusted for seasonality) declined in February



BC Exports, Seasonally Adjusted ($Millions)

Month	Agriculture & Fish	Energy	Forest Products	Machinery& Equip, Auto	Industrial, Consumer	Total	Exports to USA
Feb 2005	181	440	1,201	338	541	2,700	1,771
Mar	177	474	1,124	335	493	2,603	1,743
Apr	185	534	1,118	357	513	2,709	1,785
May	186	571	1,144	358	518	2,777	1,758
Jun	213	626	1,116	363	562	2,882	1,809
Jul	174	716	1,006	364	470	2,732	1,829
Aug	201	788	1,057	369	557	2,972	1,835
Sep	189	786	1,041	359	577	2,952	1,829
Oct	194	846	1,142	371	487	3,041	2,034
Nov	203	669	1,132	377	577	2,959	1,982
Dec	192	832	1,181	386	561	3,153	2,011
Jan 2006	190	710	1,161	364	537	2,962	1,959
Feb	189	574	1,148	371	561	2,843	1,789
Mar	191	589	1,121	431	585	2,918	1,808
Apr	183	547	1,084	363	527	2,705	1,709
May	191	522	1,078	342	582	2,715	1,683
Jun	186	552	1,110	371	732	2,952	1,691
Jul	193	480	1,050	346	667	2,736	1,667
Aug	195	492	1,071	338	584	2,680	1,645
Sep	209	490	1,036	380	606	2,721	1,616
Oct	202	448	1,017	390	678	2,736	1,591
Nov	196	430	995	356	615	2,593	1,567
Dec	214	456	1,022	370	683	2,745	1,634
Jan 2007	216	479	1,080	361	619	2,755	1,696
Feb	212	551	978	369	531	2,642	1,675

Canada-USA Corn Row

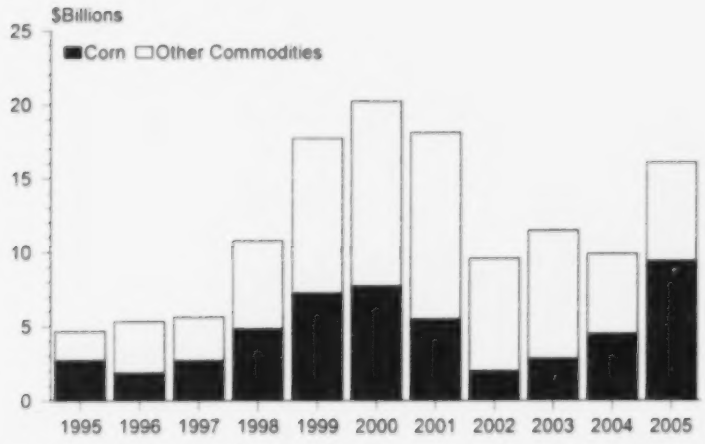
Canada is challenging US corn subsidies

Although the trade relationship between Canada and the United States represents the largest two-way flow of goods and services in the world, there have been some disagreements along the way. Most Canadians are familiar with the dispute over softwood lumber, but there have been other trade spats as well. The latest dispute centres around American agricultural subsidies, particularly for corn. Canada has brought a complaint before the World Trade Organization (WTO) challenging government subsidies to American corn growers as well as total trade-distorting aid to farmers.

In 2005, the United States government doled out over $16 billion in commodity subsidies to American farmers, of which over $9 billion (59%) was for corn.[1] From 1995 through 2005, the total amount of funds transferred from the US government to farmers in the form of commodity subsidies was $129.5 billion. Corn subsidies comprised 40%, or $51.3 billion of this total. The US Department of Agriculture also offered an additional $35.2 billion in conservation and disaster subsidies to American farmers over that period.

The United States gives billions of dollars in commodity subsidies to its farmers

The United States pays out billions of dollars in commodity subsidies to farmers



Data source: Environmental Working Group

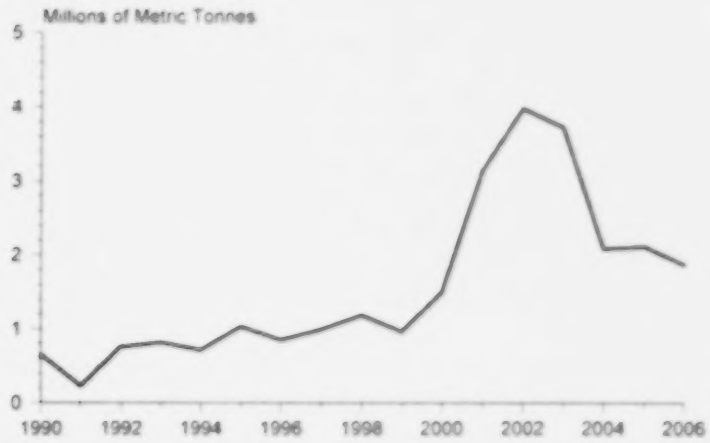
The Canadian government alleges that these massive subsidies create unfair market advantages for American farmers and distort trading practises as a result. This is not the first time that Canada has brought forward a complaint over subsidized corn from the United States. In fact, it was only a year ago that the Canadian In-

[1] This data is from the *Farm Subsidy Database* produced by the *Environmental Working Group*, which is a public research and advocacy organization in the United States.

ternational Trade Tribunal (CITT) determined that imports of corn from the US caused no injury to Canadian corn producers.

Canadian corn growers had previously launched a complaint against imports of corn from the United States prompting both the Canadian Border Services Agency (CBSA) and the CITT to investigate. The genesis of the complaint was a substantial increase in imports of grain corn from the United States with volumes more than doubling between 2000 and 2001. Although they have come down somewhat in the last few years, corn imports are still well above the levels experienced in the 1990s.

Canadian imports of grain corn popped earlier in the decade and are still well above levels seen in the 1990s



Data source: Statistics Canada

There was a substantial jump in imports of corn in 2001

In November, 2005, the CITT determined that there was evidence that the dumping and subsidizing of unprocessed grain corn was causing injury to Canada's corn producing industry. A month later the CBSA gave a preliminary determination of dumping and subsidizing of grain corn from the United States. As a result of these preliminary determinations, provisional anti-dumping and countervailing duties were imposed on imports of American corn. In March, 2006, the CBSA finalized its determination that US corn was subsidized and was being dumped in the Canadian market; however, a month later the CITT reversed its earlier decision and announced a finding of no injury, resulting in duties being removed.

Just a year ago, the Canadian International Trade Tribunal found that imports of corn from the US did not cause injury to Canadian corn producers

Despite that finding, the Canadian government has decided to pursue the issue by initiating a dispute settlement case with the WTO, alleging that US subsidies have harmed Canadian corn producers in the form of "serious prejudice" in violation of the WTO's *Agreement on Subsidies and Countervailing Measures*, and that US export credit guarantees constitute an illegal export subsidy. The scope of the challenge goes beyond just corn to include

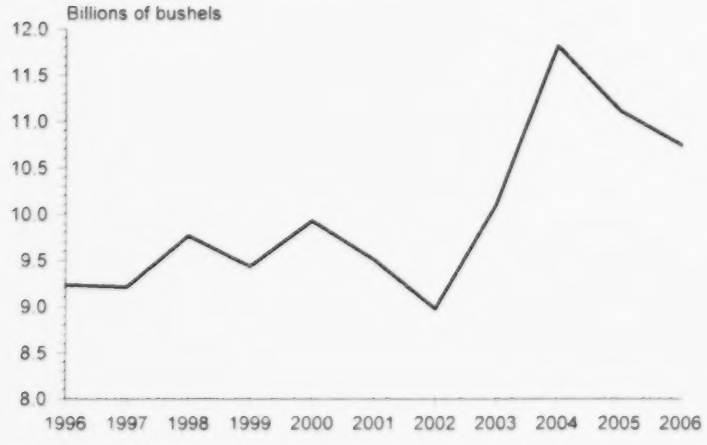
all trade-distorting subsidies offered by the US government to its farmers.

The United States has expressed surprise over Canada's challenge given the CITT finding of no injury in the earlier complaint by Canada's corn growers and also given the fact that the price of corn has risen dramatically in the last year. There have been objections within Canada as well, as users of corn such as cattle ranchers and hog farmers (who both use corn for feed) are concerned that this action will cause already high corn prices to inflate further, thereby raising their costs of production.

A recent WTO decision in favour of Brazil in a complaint involving American cotton subsidies may be one of the reasons why Canada has chosen to proceed with this challenge at this time, but perhaps the biggest reason is that the United States is scheduled to review and amend its Farm Bill this year. A WTO complaint could influence the US Congress and ensure the Farm Bill does not expand the subsidies it provides to American farmers, which are already valued at billions of dollars. Agricultural subsidies represented one of the major stumbling blocks in both the Doha round of the WTO free trade negotiations as well as the talks to achieve a Free Trade Area of the Americas and an enriched Farm Bill would push the likelihood of ever coming to an agreement on either of these free trade deals even further away. The global significance of this issue can be seen by the fact that several other countries have joined Canada in the WTO challenge. Argentina, Australia, Brazil, the European Communities, Guatemala, Nicaragua, Thailand and Uruguay have all requested to join the consultations, while Mexico has indicated that if the WTO orders a formal investigation, it too will join the complaint.

The forthcoming review of the US Farm Bill may be the reason for Canada's current challenge of American corn subsidies

American corn production has jumped significantly in the last few years



Data source USDA

There has been a large jump in corn production in the United States in the last few years

The massive subsidies distributed to corn farmers in the US may be one of the reasons for the recent spike in American corn production, but spiralling demand likely plays an even larger role. The main driver of rising demand for corn is the push toward ethanol as an alternative fuel. With the health of the environment increasingly becoming a political issue, there has been a movement away from traditional petroleum-based fuels and toward biofuels, such as ethanol. The United States government has targeted a 20% reduction in the use of gasoline in the next ten years through greater use of alternative fuels in order to lessen American dependence on foreign oil and reduce greenhouse gas emissions.

The problem with pushing ethanol as an "enviro-friendly" fuel is that the opposite may be true, particularly in the case of corn-based ethanol, which is the most prevalent form of ethanol in North America. There are conflicting studies on the efficiency of ethanol with some claiming that it takes as much or more energy to produce ethanol as is then available in the ethanol fuel. Even in those studies where a positive energy balance was found, the net gain was only about 30% (i.e., 1.3 units of energy produced for every unit expended). However, the more serious issue with ethanol is the trade-off between fuel and food. The higher demand for corn for use in ethanol is pushing up prices, which makes not only corn more expensive to consumers, but also food products that have corn as an ingredient or are corn fed. In addition, higher prices are making corn a more attractive produce to grow, which is causing farmers to switch from products such as cotton and soy beans toward corn. This will affect the supply of these other goods, which will in turn drive up their prices. There is already growing concern around the world that the increasing use of biofuels could lead to food shortages and serious price inflation.

The use of corn in producing ethanol could potentially lead to food shortages and higher food prices

Despite these concerns, it is unlikely that America's love affair with ethanol will end any time soon. Corn growers have a great deal of political clout in the United States, which is why corn is the most highly subsidized commodity in the country. It is particularly important for states in the Midwest. While all 48 Continental states receive government subsidies for corn, almost two-thirds of the money is distributed to just five states, with Iowa (20%) and Illinois (15%) leading the way. It is not likely that there will be the political will in the US to take on the issue of agricultural subsidies unless there are serious consequences to allowing them to remain in place. A WTO challenge such as the one Canada has initiated could at least be the beginning of a change in policy that could have dramatic effects worldwide.

Although all 48 Continental states receive corn subsidies, the majority is allocated to the top five states

Source: Environmental Working Group

Most corn subsidies are allocated to just a handful of states

Somewhat ironically, the fight against corn subsidies may not prove to be much help to Canadian corn producers given the soaring demand for corn and the subsequent rising prices. The higher the price for corn, the less American farmers receive in subsidies, so a cut to agricultural subsidies may not even affect corn growers as long as ethanol is seen as a desirable fuel alternative. In fact, if corn production replaces other crops, rising prices elsewhere due to shortages could reduce American subsidies automatically for most commodities. However, the removal, or at least reduction, of agricultural subsidies could eliminate one of the roadblocks toward developing an improved global free trade agreement, which will benefit all countries. Although not a significant corn producer, as a province dependent on international trade, BC has a big stake in how Canada's corn challenge plays out.

The removal of subsidies for corn may not prove to be much help to Canadian corn growers if prices remain high

Recent Feature Articles in British Columbia Origin Exports Release
Listed By Statistical Reference Date of Issue

07-02 *Canada-USA Corn Row*
(released April 2007)

07-01 *Is the Sun Rising on Trade With Japan?*
(released March 2007)

06-12 *Year in Review: 2006*
(released February 2007)

06-11 *Brazil-Canada Trade Getting Over Jet Lag*
(released January 2007)

06-10 *Plan B: An APEC Free Trade Region?*
(released December 2006)

06-09 *Success of BC's Mining Industry Helps Boost Exports*
(released November 2006)

06-08 *Provincial Export Profile*
(released October 2006)

06-07 *Has Doha Gone the Way of the Dodo?*
(released September 2006)

06-06 *Will BC Miss the Boat on Port Expansion?*
(released August 2006)

06-05 *Breaking the Interprovincial Trade Barrier*
(released July 2006)

06-04 *Deal or No Deal for Softwood Lumber?*
(released June 2006)

06-03 *Will Canada-India Trade Spice Up?*
(released May 2006)

06-02 *Log Exports Becoming More of a Private Affair*
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06-01 *BC Exports: 2005 in Review*
(released March 2006)

05-12 *Electricity Puts a Charge into BC Exports*
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05-11 *Pulp Friction: Challenging Times for BC's Pulp Industry*
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05-10 *Japan Aims for Free Trade with Canada*
(released December 2005)

05-09 *China's Growth Both an Opportunity and a Threat for Exporters*
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05-08 *Booming Energy Sector May Give Rise to "Dutch Disease" for Other Exporters*
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05-06 *Removal of Textile Quotas Tailor-Made for Protectionist Fervour*
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05-05 *Comparative Trade Numbers Don't Add Up*
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05-04 *South Korea Seeks Trade Deal with Canada*
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05-03 *Any BC Port in a Trade Storm*
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05-02 *American Protectionism: Backfiring on All Cylinders*
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04-12 *The Internet Pharmacy Debate*
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04-11 *Canada's Trade With China*
(released January 2005)

04-10 *Legitimate Border Threat or Reefer Madness?*
(released December 2004)

04-09 *Canada is Hoping Trade with Brazil will Take Off*
(released November 2004)

NOTES

Countries Included Within World Regions:
(1) Western Europe: United Kingdom, Ireland, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Iceland, Italy, Luxembourg, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland.
(2) Eastern Europe: other Europe, including all of Russia, Georgia, Kazakhstan, Kyrgyzstan, Moldova, etc.
(3) South East Asia: Malaysia, Brunei Darussalam, Singapore, Myanmar, Kampuchea, Laos, Indonesia, Philippines, Thailand, Vietnam.
(4) Africa: continental Africa, excluding Ethiopia, Libya, Somalia, Sudan, Egypt.
(5) South America: continental South America from Colombia and Venezuela south to Chile and Argentina, including offshore islands, but not Caribbean.
(6) Central America and Caribbean: from Guatemala and Belize to Panama, plus Caribbean Islands.
(7) Pacific Rim (including Japan): Japan, Hong Kong, Malaysia, Brunei Darussalam, Singapore, Laos, Mongolia, China, Indonesia, North Korea, South Korea, Philippines, Macau, Taiwan, Thailand, Vietnam, Australia, Fiji, New Zealand.
(8) Pacific Rim: as above, but excluding Japan.
(9) Middle East: from Turkey and Iran south through the Arabian Peninsula. Excluding Afghanistan and Pakistan, but including Cyprus, Ethiopia, Egypt, Somalia, Sudan and Libya.

The **European Union** is the membership as of January 1, 2007: Austria, Belgium, Bulgaria, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

'Selected Value-added Wood Products' category includes prefabricated houses, doors, windows, furniture, moulding, siding, etc. It does not include panel products, shakes, shingles or any pulp and paper products.

Revisions
Statistics Canada revises trade data for the previous three data years with release of the December data. The revision number is indicated in the footer of the tables (e.g., Rev 1 is the first annual revision, etc., and Prelim indicates it is the first release of data to December for that year). In addition to annual revisions, Statistics Canada revises the data for the previous data year every quarter (indicated in the footer by Rev Q1, etc).

Service Offered for Detailed Trade Statistics
For BC government statistics users requiring more detailed information on exports or imports, a special report service is offered through the address below:

Dan Schrier
BC STATS
P.O. Box 9410 Stn Prov Govt
Victoria, B.C. V8W 9V1
(250) 387-0376

This service is provided through the Trade Research and Inquiry Package (TRIP) computer reporting system. TRIP offers user-defined tabulations of export or import statistics for BC, Canada, the United States and other countries. Tabulations can include information on commodities, countries, US states, years, months, mode of transport, etc.

NOTICE:

With this issue of *Exports*, the tables have undergone some changes. In recent years, the "other" categories in the commodity aggregations that are reported in this publication have been expanding. In order to provide more detail on what goods are involved, the commodity groups for which data was previously reported have been expanded to include the following categories:

- Fabricated metal products
- Chemicals and chemical products
- Textiles

As a result, the definitions of the "machinery and equipment" and "all other commodities" groups have been changed, such that data published previously will not match that published from here on. The data has been aggregated into the new definitions for previous years as well so that the time series is consistent throughout.

In addition to the new major commodity groups, there are two further breakouts of "other" categories. "Logs" have been split out from "Other wood products" and "Scientific, photographic, measuring equipment, etc." has been split out from "Other machinery and equipment." The latter category includes chapters 90 through 92 of the harmonized system classification manual.

Also starting with this issue, the European Union has been revised to incorporate the two newest members, Bulgaria and Romania. The new definition has been incorporated into historical data as well such that the data for the EU represents the 27-member body throughout the time series.

B.C. ORIGIN EXPORTS TO SELECTED DESTINATIONS

	FEBRUARY			YEAR-TO-DATE			ANNUAL		
	2006	2007	CHANGE 2006-07	2006	2007	CHANGE 2006-07	2004	2005	2006
	VALUES ($,000)		(%)	VALUES ($,000)		(%)	VALUES ($,000)		
United Kingdom	40,749	24,357	-40.2%	89,187	58,372	-34.6%	341,303	420,960	386,170
Germany	53,647	50,089	-6.6%	81,132	72,420	-10.7%	428,277	470,595	446,913
People's Republic of China	108,873	94,724	-13.0%	222,722	210,869	-5.3%	1,225,409	1,325,457	1,486,635
Hong Kong	14,914	11,709	-21.5%	26,008	25,403	-2.3%	252,139	213,166	199,174
Taiwan	60,886	43,670	-28.3%	80,299	74,669	-7.0%	486,744	498,768	520,699
Japan	317,299	306,185	-3.5%	639,402	635,625	-0.6%	3,805,088	4,163,754	4,706,075
South Korea	92,116	84,551	-8.2%	176,115	164,462	-6.6%	909,555	1,167,722	1,364,502
India	15,366	10,486	-31.8%	27,401	21,151	-22.8%	132,824	196,511	345,891
Australia	15,267	12,564	-17.7%	28,178	26,997	-4.2%	224,046	180,187	171,503
Mexico	13,649	15,001	9.9%	29,448	28,290	-3.9%	198,348	236,957	184,728
United States	1,617,828	1,511,908	-6.5%	3,481,719	3,131,351	-10.1%	20,121,209	22,034,201	20,358,396
other	252,377	242,273	-4.0%	464,282	516,033	11.1%	2,866,619	3,193,072	3,135,891
Total International Exports	**2,602,973**	**2,407,518**	**-7.5%**	**5,345,894**	**4,965,662**	**-7.1%**	**30,991,559**	**34,101,351**	**33,306,575**
1) Western Europe	211,745	196,371	-7.3%	401,796	369,962	-7.9%	2,205,438	2,452,976	2,270,984
2) Eastern Europe	4,342	3,748	-13.7%	8,498	16,233	91.0%	77,424	128,635	112,513
3) South East Asia	41,623	24,210	-41.8%	71,123	86,805	22.0%	471,009	450,560	523,509
4) Africa (exc. Egypt & Mid-East)	5,097	4,196	-17.7%	8,356	10,408	24.6%	55,510	58,449	57,435
5) South America	38,053	39,450	3.7%	70,321	74,216	5.5%	320,364	438,697	480,322
6) Cent. Amer. & Caribb. (exc. Mex.)	10,216	5,956	-41.7%	19,040	20,605	8.2%	92,166	106,767	114,069
7) Pacific Rim (including Japan)	656,266	581,284	-11.4%	1,253,805	1,231,753	-1.8%	7,470,609	8,077,526	9,034,781
8) Pacific Rim (excluding Japan)	338,967	275,099	-18.8%	614,403	596,127	-3.0%	3,665,521	3,913,771	4,328,706
9) Middle East	27,694	34,456	24.4%	40,445	53,693	32.8%	255,298	308,779	292,083
	SHARE OF TOTAL (%)								
United Kingdom	1.6%	1.0%		1.7%	1.2%		1.1%	1.2%	1.2%
Germany	2.1%	2.1%		1.5%	1.5%		1.4%	1.4%	1.3%
People's Republic of China	4.2%	3.9%		4.2%	4.2%		4.0%	3.9%	4.5%
Hong Kong	0.6%	0.5%		0.5%	0.5%		0.8%	0.6%	0.6%
Taiwan	2.3%	1.8%		1.5%	1.5%		1.6%	1.5%	1.6%
Japan	12.2%	12.7%		12.0%	12.8%		12.3%	12.2%	14.1%
South Korea	3.5%	3.5%		3.3%	3.3%		2.9%	3.4%	4.1%
India	0.6%	0.4%		0.5%	0.4%		0.4%	0.6%	1.0%
Australia	0.6%	0.5%		0.5%	0.5%		0.7%	0.5%	0.5%
Mexico	0.5%	0.6%		0.6%	0.6%		0.6%	0.7%	0.6%
United States	62.2%	62.8%		65.1%	63.1%		64.9%	64.6%	61.1%
other	9.7%	10.1%		8.7%	10.4%		9.2%	9.4%	9.4%
Total International Exports	**100.0%**	**100.0%**		**100.0%**	**100.0%**		**100.0%**	**100.0%**	**100.0%**
1) Western Europe	8.1%	8.2%		7.5%	7.5%		7.1%	7.2%	6.8%
2) Eastern Europe	0.2%	0.2%		0.2%	0.3%		0.2%	0.4%	0.3%
3) South East Asia	1.6%	1.0%		1.3%	1.7%		1.5%	1.3%	1.6%
4) Africa (exc. Egypt & Mid-East)	0.2%	0.2%		0.2%	0.2%		0.2%	0.2%	0.2%
5) South America	1.5%	1.6%		1.3%	1.5%		1.0%	1.3%	1.4%
6) Cent. Amer. & Caribb. (exc. Mex.)	0.4%	0.2%		0.4%	0.4%		0.3%	0.3%	0.3%
7) Pacific Rim (including Japan)	25.2%	24.1%		23.5%	24.8%		24.1%	23.7%	27.1%
8) Pacific Rim (excluding Japan)	13.0%	11.4%		11.5%	12.0%		11.8%	11.5%	13.0%
9) Middle East	1.1%	1.4%		0.8%	1.1%		0.8%	0.9%	0.9%

See attached NOTES for countries within listed regions

B.C. ORIGIN EXPORTS to ALL COUNTRIES
– SELECTED COMMODITIES –

	FEBRUARY			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 (%)	2007 (%)
SOLID WOOD PRODUCTS	**744,281**	**565,055**	**-24.1%**	**1,494,392**	**1,180,655**	**-21.0%**	**28.0%**	**23.8%**
Lumber (softwood)	495,745	368,736	-25.6%	1,009,395	786,328	-22.1%	18.9%	15.8%
Cedar Shakes and Shingles	16,902	16,791	-0.7%	31,847	33,740	5.9%	0.6%	0.7%
Plywood and Veneer (softwood)	36,778	27,934	-24.0%	73,565	51,341	-30.2%	1.4%	1.0%
Other Panel Products	57,290	48,452	-15.4%	119,267	97,223	-18.5%	2.2%	2.0%
Selected Value Added Wood Products	70,741	53,223	-24.8%	140,947	111,647	-20.8%	2.6%	2.2%
Logs	46,431	29,842	-35.7%	81,498	61,591	-24.4%	1.5%	1.2%
Other	20,394	20,077	-1.6%	37,874	38,786	2.4%	0.7%	0.8%
PULP AND PAPER PRODUCTS	**360,506**	**377,213**	**4.6%**	**732,821**	**818,516**	**11.7%**	**13.7%**	**16.5%**
Pulp	207,511	236,936	14.2%	427,474	521,628	22.0%	8.0%	10.5%
Newsprint	49,046	39,819	-18.8%	97,312	87,439	-10.1%	1.8%	1.8%
Paper, Paperboard - exc. Newsprint	92,050	87,117	-5.4%	182,833	180,412	-1.3%	3.4%	3.6%
Other	11,899	13,340	12.1%	25,202	29,037	15.2%	0.5%	0.6%
AGRICULTURE AND FOOD OTHER THAN FISH	**83,078**	**99,634**	**19.9%**	**170,915**	**207,201**	**21.2%**	**3.2%**	**4.2%**
Fruit and Nuts	5,783	7,665	32.9%	14,048	19,604	39.6%	0.3%	0.4%
Vegetables	6,987	7,401	5.9%	15,416	15,019	-2.6%	0.3%	0.3%
Other	70,308	84,548	20.3%	141,451	172,578	22.0%	2.6%	3.5%
FISH PRODUCTS	**56,415**	**57,667**	**2.2%**	**116,679**	**115,669**	**-0.9%**	**2.2%**	**2.3%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	6,505	6,080	-6.5%	12,338	12,650	2.5%	0.2%	0.3%
Whole Salmon, Fresh, Chilled, Frozen	27,283	28,418	4.2%	60,814	57,331	-5.7%	1.1%	1.2%
Salmon, Fillets, Canned, Smoked, etc.	6,659	4,166	-37.4%	12,040	8,375	-30.4%	0.2%	0.2%
Other	15,968	19,003	19.0%	31,487	37,313	18.5%	0.6%	0.8%
METALLIC MINERAL PRODUCTS	**264,250**	**226,089**	**-14.4%**	**484,549**	**499,936**	**3.2%**	**9.1%**	**10.1%**
Copper Ores and Concentrates	129,992	80,319	-38.2%	191,464	163,096	-14.8%	3.6%	3.3%
Molybdenum Ores and Concentrates	33,378	24,496	-26.6%	79,436	63,559	-20.0%	1.5%	1.3%
Unwrought Aluminum	46,743	44,719	-4.3%	93,842	104,229	11.1%	1.8%	2.1%
Unwrought Zinc	27,202	58,619	115.5%	61,795	116,247	88.1%	1.2%	2.3%
Other	26,935	17,937	-33.4%	58,012	52,805	-9.0%	1.1%	1.1%
FABRICATED METAL PRODUCTS	**79,155**	**75,141**	**-5.1%**	**157,558**	**155,336**	**-1.4%**	**2.9%**	**3.1%**
ENERGY PRODUCTS	**537,310**	**511,345**	**-4.8%**	**1,232,351**	**974,933**	**-20.9%**	**23.1%**	**19.6%**
Natural Gas	259,141	270,106	4.2%	691,933	510,418	-26.2%	12.9%	10.3%
Coal	245,467	198,653	-19.1%	478,760	364,314	-23.9%	9.0%	7.3%
Electricity	10,836	32,046	195.7%	22,122	63,213	185.7%	0.4%	1.3%
Other	21,866	10,538	-51.8%	39,536	36,988	-6.4%	0.7%	0.7%
MACHINERY AND EQUIPMENT	**263,585**	**280,350**	**6.4%**	**509,491**	**552,377**	**8.4%**	**9.5%**	**11.1%**
Motor Vehicles and Parts	34,526	34,054	-1.4%	64,153	67,605	5.4%	1.2%	1.4%
Electrical/Electronic/Communications	54,960	45,127	-17.9%	105,384	93,111	-11.6%	2.0%	1.9%
Scientific/Photographic/Measuring Equip., etc.	34,940	36,721	5.1%	65,115	75,114	15.4%	1.2%	1.5%
Other	139,158	164,447	18.2%	274,840	316,548	15.2%	5.1%	6.4%
PLASTICS AND ARTICLES OF PLASTIC	**44,794**	**37,556**	**-16.2%**	**90,839**	**77,769**	**-14.4%**	**1.7%**	**1.6%**
CHEMICALS AND CHEMICAL PRODUCTS	**40,425**	**49,701**	**22.9%**	**80,287**	**111,982**	**39.5%**	**1.5%**	**2.3%**
APPAREL AND ACCESSORIES	**13,179**	**13,099**	**-0.6%**	**26,814**	**25,509**	**-4.9%**	**0.5%**	**0.5%**
TEXTILES	**3,744**	**4,324**	**15.5%**	**7,457**	**7,871**	**5.6%**	**0.1%**	**0.2%**
ALL OTHER COMMODITIES	**112,251**	**110,345**	**-1.7%**	**241,742**	**237,907**	**-1.6%**	**4.5%**	**4.8%**
GRAND TOTAL	**2,602,973**	**2,407,518**	**-7.5%**	**5,345,894**	**4,965,662**	**-7.1%**	**100.0%**	**100.0%**

B.C. ORIGIN EXPORTS to the U.S.A.
– SELECTED COMMODITIES –

	FEBRUARY			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 (%)	2007 (%)
SOLID WOOD PRODUCTS	**578,940**	**409,056**	**-29.3%**	**1,187,483**	**873,363**	**-26.5%**	**34.1%**	**27.9%**
Lumber (softwood)	377,048	254,464	-32.5%	780,196	563,790	-27.7%	22.4%	18.0%
Cedar Shakes and Shingles	15,919	15,695	-1.4%	30,156	31,721	5.2%	0.9%	1.0%
Plywood and Veneer (softwood)	35,636	24,355	-31.7%	71,187	45,545	-36.0%	2.0%	1.5%
Other Panel Products	54,337	41,383	-23.8%	113,954	81,844	-28.2%	3.3%	2.6%
Selected Value Added Wood Products	59,982	48,450	-19.2%	122,707	97,416	-20.6%	3.5%	3.1%
Logs	24,752	15,231	-38.5%	46,478	31,714	-31.8%	1.3%	1.0%
Other	11,266	9,478	-15.9%	22,824	21,323	-6.6%	0.7%	0.7%
PULP AND PAPER PRODUCTS	**158,238**	**158,248**	**0.0%**	**340,932**	**356,526**	**4.6%**	**9.8%**	**11.4%**
Pulp	52,922	62,790	18.6%	118,350	147,572	24.7%	3.4%	4.7%
Newsprint	28,896	20,994	-27.3%	63,208	51,430	-18.6%	1.8%	1.6%
Paper, Paperboard - exc. Newsprint	66,338	64,180	-3.3%	138,470	134,787	-2.7%	4.0%	4.3%
Other	10,081	10,284	2.0%	20,904	22,737	8.8%	0.6%	0.7%
AGRICULTURE AND FOOD OTHER THAN FISH	**61,826**	**74,106**	**19.9%**	**128,064**	**155,867**	**21.7%**	**3.7%**	**5.0%**
Fruit and Nuts	3,983	5,684	42.7%	10,037	15,240	51.8%	0.3%	0.5%
Vegetables	6,766	7,229	6.8%	15,005	14,641	-2.4%	0.4%	0.5%
Other	51,077	61,193	19.8%	103,022	126,006	22.3%	3.0%	4.0%
FISH PRODUCTS	**37,001**	**36,094**	**-2.5%**	**77,988**	**67,788**	**-13.1%**	**2.2%**	**2.2%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	1,983	1,647	-16.9%	3,944	2,636	-33.2%	0.1%	0.1%
Whole Salmon: Fresh, Chilled, Frozen	24,401	25,701	5.3%	53,761	48,285	-10.2%	1.5%	1.5%
Salmon, Fillets, Canned, Smoked, etc.	2,395	124	-94.8%	4,528	414	-90.9%	0.1%	0.0%
Other	8,223	8,622	4.8%	15,756	16,453	4.4%	0.5%	0.5%
METALLIC MINERAL PRODUCTS	**47,643**	**76,677**	**61.3%**	**101,913**	**147,983**	**45.2%**	**2.9%**	**4.7%**
Copper Ores and Concentrates	0	0	NA	0	0	NA	0.0%	0.0%
Molybdenum Ores and Concentrates	10,602	5,177	-51.2%	21,057	14,100	-33.0%	0.6%	0.5%
Unwrought Aluminum	4,644	3,491	-24.8%	12,370	7,872	-36.4%	0.4%	0.3%
Unwrought Zinc	19,195	55,762	190.5%	41,748	102,805	146.2%	1.2%	3.3%
Other	13,102	12,246	-6.5%	26,738	23,206	-13.2%	0.8%	0.7%
FABRICATED METAL PRODUCTS	**60,400**	**58,306**	**-3.5%**	**121,560**	**119,136**	**-2.0%**	**3.5%**	**3.8%**
ENERGY PRODUCTS	**302,677**	**313,047**	**3.4%**	**779,969**	**511,513**	**-21.6%**	**22.4%**	**16.3%**
Natural Gas	259,141	270,106	4.2%	691,933	510,416	-26.2%	19.9%	16.3%
Coal	12,596	423	-96.6%	28,196	1,116	-96.0%	0.8%	0.0%
Electricity	10,836	32,046	195.7%	22,122	63,213	185.7%	0.6%	2.0%
Other	20,105	10,471	-47.9%	37,718	36,866	-2.3%	1.1%	1.2%
MACHINERY AND EQUIPMENT	**190,384**	**209,490**	**10.0%**	**374,500**	**411,756**	**9.9%**	**10.8%**	**13.1%**
Motor Vehicles and Parts	30,333	31,696	4.5%	55,235	63,190	14.4%	1.6%	2.0%
Electrical/Electronic/Communications	38,559	34,386	-10.8%	76,027	67,986	-10.6%	2.2%	2.2%
Scientific,Photographic/Measuring Equip., etc.	21,687	25,070	15.6%	42,104	48,067	14.2%	1.2%	1.5%
Other	99,805	118,338	18.6%	201,134	232,513	15.6%	5.8%	7.4%
PLASTICS AND ARTICLES OF PLASTIC	**41,216**	**34,393**	**-16.6%**	**84,137**	**71,701**	**-14.8%**	**2.4%**	**2.3%**
CHEMICALS AND CHEMICAL PRODUCTS	**25,214**	**35,734**	**41.7%**	**49,580**	**80,192**	**61.7%**	**1.4%**	**2.6%**
APPAREL AND ACCESSORIES	**10,142**	**10,812**	**6.6%**	**21,785**	**21,584**	**-0.9%**	**0.6%**	**0.7%**
TEXTILES	**2,166**	**2,274**	**5.0%**	**4,131**	**4,118**	**-0.4%**	**0.1%**	**0.1%**
ALL OTHER COMMODITIES	**102,080**	**93,672**	**-8.2%**	**209,679**	**209,717**	**0.0%**	**6.0%**	**6.7%**

Source: Statistics Canada and BC Stats

B.C. ORIGIN EXPORTS to JAPAN
– SELECTED COMMODITIES –

	FEBRUARY			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 (%)	2007 (%)
SOLID WOOD PRODUCTS	**111,311**	**81,636**	**-26.7%**	**206,046**	**171,444**	**-16.4%**	**32.1%**	**27.0%**
Lumber (softwood)	78,287	59,420	-24.1%	151,370	123,442	-18.5%	23.7%	19.4%
Cedar Shakes and Shingles	10	0	-100.0%	10	0	-100.0%	0.0%	0.0%
Plywood and Veneer (softwood)	479	1,142	138.4%	1,154	2,251	95.1%	0.2%	0.4%
Other Panel Products	1,821	2,809	54.3%	3,347	7,731	131.0%	0.5%	1.2%
Selected Value Added Wood Products	7,266	3,445	-52.6%	12,961	10,468	-19.1%	2.0%	1.7%
Logs	18,551	9,231	-50.2%	30,474	19,737	-35.2%	4.8%	3.1%
Other	4,917	5,588	13.6%	5,731	7,795	36.0%	0.9%	1.2%
PULP AND PAPER PRODUCTS	**21,427**	**25,043**	**16.9%**	**44,301**	**58,379**	**31.8%**	**6.9%**	**9.2%**
Pulp	19,877	23,740	19.4%	41,544	56,194	35.3%	6.5%	8.8%
Newsprint	663	657	-0.9%	1,122	825	-26.4%	0.2%	0.1%
Paper, Paperboard - exc. Newsprint	694	505	-27.2%	1,219	1,145	-6.0%	0.2%	0.2%
Other	193	141	-27.2%	418	214	-48.8%	0.1%	0.0%
AGRICULTURE AND FOOD OTHER THAN FISH	**7,464**	**9,821**	**18.3%**	**13,494**	**16,344**	**21.1%**	**2.1%**	**2.6%**
Fruit and Nuts	996	1,010	1.4%	1,830	1,936	5.8%	0.3%	0.3%
Vegetables	118	3	-97.2%	193	95	-50.7%	0.0%	0.0%
Other	6,340	7,808	23.1%	11,472	14,313	24.8%	1.8%	2.3%
FISH PRODUCTS	**3,967**	**5,406**	**36.3%**	**9,437**	**13,840**	**46.7%**	**1.5%**	**2.2%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	1,672	2,987	78.6%	3,202	5,228	63.3%	0.5%	0.8%
Whole Salmon; Fresh, Chilled, Frozen	191	1,093	473.9%	1,865	5,490	194.4%	0.3%	0.9%
Salmon; Fillets, Canned, Smoked, etc.	187	119	-36.1%	493	119	-75.8%	0.1%	0.0%
Other	1,918	1,206	-37.1%	3,877	3,003	-22.6%	0.6%	0.5%
METALLIC MINERAL PRODUCTS	**126,301**	**121,860**	**-3.5%**	**219,657**	**248,011**	**12.9%**	**34.4%**	**39.0%**
Copper Ores and Concentrates	74,925	80,319	7.2%	109,585	135,783	23.9%	17.1%	21.4%
Molybdenum Ores and Concentrates	11,003	6,178	-43.9%	27,395	18,515	-32.4%	4.3%	2.9%
Unwrought Aluminum	29,056	32,528	11.9%	59,570	76,340	28.2%	9.3%	12.0%
Unwrought Zinc	0	100	NA	770	443	-42.5%	0.1%	0.1%
Other	11,316	2,736	-75.8%	22,336	16,931	-24.2%	3.5%	2.7%
FABRICATED METAL PRODUCTS	**788**	**546**	**-30.9%**	**1,673**	**1,641**	**-1.9%**	**0.3%**	**0.3%**
ENERGY PRODUCTS	**35,462**	**47,736**	**34.6%**	**124,247**	**96,803**	**-22.1%**	**19.4%**	**15.2%**
Natural Gas	0	0	NA	0	0	NA	0.0%	0.0%
Coal	35,425	47,736	34.8%	124,196	96,771	-22.1%	19.4%	15.2%
Electricity	0	0	NA	0	0	NA	0.0%	0.0%
Other	37	0	-100.0%	51	32	-36.6%	0.0%	0.0%
MACHINERY AND EQUIPMENT	**6,062**	**4,171**	**-31.2%**	**10,856**	**8,290**	**-23.6%**	**1.7%**	**1.3%**
Motor Vehicles and Parts	355	139	-60.7%	449	246	-45.2%	0.1%	0.0%
Electrical/Electronic/Communications	1,165	810	-30.5%	3,146	1,879	-40.3%	0.5%	0.3%
Scientific/Photographic/Measuring Equip. etc.	1,078	891	-17.3%	1,385	1,682	21.5%	0.2%	0.3%
Other	3,464	2,331	-32.7%	5,877	4,483	-23.7%	0.9%	0.7%
PLASTICS AND ARTICLES OF PLASTIC	**242**	**244**	**1.0%**	**467**	**392**	**-16.3%**	**0.1%**	**0.1%**
CHEMICALS AND CHEMICAL PRODUCTS	**1,894**	**4,832**	**155.1%**	**4,311**	**13,369**	**210.1%**	**0.7%**	**2.1%**
APPAREL AND ACCESSORIES	**786**	**499**	**-36.5%**	**1,068**	**1,078**	**1.0%**	**0.2%**	**0.2%**
TEXTILES	**79**	**31**	**-60.8%**	**126**	**49**	**-61.0%**	**0.0%**	**0.0%**
ALL OTHER COMMODITIES	**1,538**	**5,381**	**249.6%**	**4,728**	**5,995**	**26.8%**	**0.7%**	**0.9%**

Source: Statistics Canada and BC Stats

B.C. ORIGIN EXPORTS TO THE EUROPEAN UNION (2007 membership)*
– SELECTED COMMODITIES –

	FEBRUARY			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 (%)	2007 (%)
SOLID WOOD PRODUCTS	**26,476**	**31,366**	**18.5%**	**48,605**	**54,181**	**11.5%**	**12.2%**	**14.5%**
Lumber (softwood)	19,971	24,154	20.9%	36,202	40,503	11.9%	9.1%	10.8%
Cedar Shakes and Shingles	602	820	36.3%	1,022	1,415	38.6%	0.3%	0.4%
Plywood and Veneer (softwood)	77	1,831	2263.2%	537	2,767	415.5%	0.1%	0.7%
Other Panel Products	37	249	580.5%	73	322	340.1%	0.0%	0.1%
Selected Value Added Wood Products	2,536	341	-86.6%	3,143	1,311	-58.3%	0.8%	0.4%
Logs	0	0	NA	0	0	NA	0.0%	0.0%
Other	3,254	3,970	22.0%	7,628	7,863	3.1%	1.9%	2.1%
PULP AND PAPER PRODUCTS	**40,013**	**45,228**	**13.0%**	**86,525**	**78,372**	**-9.4%**	**21.8%**	**21.0%**
Pulp	34,679	41,310	19.1%	75,511	70,363	-6.8%	19.0%	18.8%
Newsprint	0	0	NA	0	0	NA	0.0%	0.0%
Paper, Paperboard - exc. Newsprint	5,319	3,880	-27.0%	10,814	7,941	-26.6%	2.7%	2.1%
Other	14	37	157.9%	200	68	-66.0%	0.1%	0.0%
AGRICULTURE AND FOOD OTHER THAN FISH	**1,668**	**2,478**	**48.5%**	**3,734**	**5,566**	**49.1%**	**0.9%**	**1.5%**
Fruit and Nuts	0	217	NA	0	865	NA	0.0%	0.2%
Vegetables	63	0	-100.0%	124	19	-84.5%	0.0%	0.0%
Other	1,605	2,260	40.8%	3,610	4,682	29.7%	0.9%	1.3%
FISH PRODUCTS	**4,349**	**4,324**	**-0.6%**	**8,388**	**9,293**	**10.8%**	**2.1%**	**2.5%**
Whole Fish,Fresh, Chrd, Froz. exc.Salmon	475	261	-45.1%	1,499	713	-52.5%	0.4%	0.2%
Whole Salmon, Fresh, Chilled, Frozen	1,391	931	-33.1%	2,514	2,088	-16.9%	0.6%	0.6%
Salmon, Fillets, Canned, Smoked, etc.	2,453	2,802	14.2%	4,297	5,841	35.9%	1.1%	1.6%
Other	30	331	990.1%	78	652	732.8%	0.0%	0.2%
METALLIC MINERAL PRODUCTS	**10,379**	**9,900**	**-4.6%**	**28,308**	**30,621**	**8.2%**	**7.1%**	**8.2%**
Copper Ores and Concentrates	0	0	NA	0	0	NA	0.0%	0.0%
Molybdenum Ores and Concentrates	9,792	8,651	-11.6%	25,715	20,251	-21.3%	6.5%	5.4%
Unwrought Aluminum	134	191	42.3%	339	380	11.9%	0.1%	0.1%
Unwrought Zinc	0	0	NA	0	0	NA	0.0%	0.0%
Other	454	1,058	133.2%	2,253	9,990	343.3%	0.6%	2.7%
FABRICATED METAL PRODUCTS	**1,577**	**855**	**-45.7%**	**2,285**	**2,276**	**-0.4%**	**0.6%**	**0.6%**
ENERGY PRODUCTS	**89,859**	**51,129**	**-43.1%**	**152,830**	**109,746**	**-28.2%**	**38.4%**	**29.4%**
Natural Gas	0	0	NA	0	0	NA	0.0%	0.0%
Coal	89,856	51,124	-43.1%	152,819	109,728	-28.2%	38.4%	29.4%
Electricity	0	0	NA	0	0	NA	0.0%	0.0%
Other	3	6	77.6%	11	17	53.9%	0.0%	0.0%
MACHINERY AND EQUIPMENT	**27,893**	**39,513**	**41.7%**	**50,872**	**65,406**	**28.6%**	**12.8%**	**17.5%**
Motor Vehicles and Parts	721	519	-28.0%	1,826	876	-52.1%	0.5%	0.2%
Electrical/Electronic/Communications	6,962	4,853	-30.3%	10,657	11,265	5.7%	2.7%	3.0%
Scientific/Photographic/Measuring Equip., etc.	6,091	6,013	-1.3%	10,906	13,588	24.6%	2.7%	3.6%
Other	14,119	28,128	99.2%	27,482	39,678	44.4%	6.9%	10.6%
PLASTICS AND ARTICLES OF PLASTIC	**848**	**752**	**-11.3%**	**1,709**	**1,536**	**-10.1%**	**0.4%**	**0.4%**
CHEMICALS AND CHEMICAL PRODUCTS	**1,775**	**2,221**	**25.2%**	**3,520**	**4,848**	**37.7%**	**0.9%**	**1.3%**
APPAREL AND ACCESSORIES	**1,449**	**1,135**	**-21.6%**	**2,762**	**1,690**	**-38.8%**	**0.7%**	**0.5%**
TEXTILES	**76**	**109**	**42.9%**	**178**	**209**	**17.3%**	**0.0%**	**0.1%**
ALL OTHER COMMODITIES	**3,570**	**5,806**	**62.6%**	**7,889**	**9,900**	**25.5%**	**2.0%**	**2.6%**
GRAND TOTAL	**209,933**	**194,817**	**-7.2%**	**397,605**	**373,642**	**-6.0%**	**100.0%**	**100.0%**

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Source: Statistics Canada and BC Stats